

## Registration Form (Section A)

\*Title: Mr / Ms/ Mrs/ Mdm

\*First Name as in NRIC : \_\_\_\_\_ \*Last Name: \_\_\_\_\_ Gender: M / F

\*NRIC No.: S/ Fin \_\_\_\_\_ (\_\_\_\_) Date of Birth: \_\_\_\_ / \_\_\_\_ / \_\_\_\_ (dd/mm/yyyy) Nationality: \_\_\_\_\_

\* Mobile No.: \_\_\_\_\_ \* Email Address: \_\_\_\_\_

\*Address: \_\_\_\_\_

\*Postal Code: (\_\_\_\_\_)

\*Are you a Registered Salesperson  Yes  No If Yes, please specify:

\*Company: \_\_\_\_\_ \*Salesperson Licence No: (\_\_\_\_\_)

If No, please specify:

\*Company/Employer: \_\_\_\_\_ \*Occupation: \_\_\_\_\_

\*Are you a referral?  Yes  No (If Yes, please enter: Affiliate Agent/Corporate Code: (\_\_\_\_\_))

## Order Information (Section B)

**RES CPD Seminar Series: Collective Sale - How To Identify Enbloc Sites And Manage The Enbloc Process Under The Land Titles (Strata) Act**

16 July 10am – 1pm

23 July 10am – 1pm

Economy Member \$60

Budget Member \$70

Others \$80

**REA Workshop Series**

Collective Sales Workshop [Usual Price: \$1,300] Early Bird Discount: \$950

**Real Estate Investment Hub**

Individual Membership:

Budget Class

Economy Class (\$170)

Business Class (By Invitation only)

## DECLARATION

I/We have read, understood and hereby accept the Terms and Conditions of Enrolment. I/We have read and understood the description of the program.

I/We have applied for and that the information provided prior to admission is correct to the best of my/our knowledge. I/We accept that REAL ESTATE SCHOOL / REAL ESTATE ACADEMY PTE LTD reserves the right to amend fees and charges, curriculum, schedules, class structures and venue.

Name and Signature of Applicant: \_\_\_\_\_ Date: \_\_\_\_\_

For Official Use only

Batch Ref: \_\_\_\_\_

Cheque payable to “Real Estate School” for RES Seminar Series and “Real Estate Academy Pte Ltd” for REA Workshop Series.

Payment by:  Cheque  Cash  Online

Cash / Cheque Amount Received: \$ \_\_\_\_\_

Cheque No. / Credit Card No.: \_\_\_\_\_

Special rate:  Group Discount  Real Estate Investment Hub Member

Others please specify: \_\_\_\_\_

## Terms and Conditions

✓ Seats confirmed only after full payment made and subjected to seat availability.

✓ No refund for cancellation made upon commencement of the seminar/course/workshop/seminar.

✓ REA/RES reserves the rights to amend the composition of the relevant lecturing term or venues and time for the lectures should the circumstances require.

## July 2012 RES CPD Seminar Series

### **Seminar:**

**Collective Sale:** How To Identify Enbloc Sites And Manage The Enbloc Process Under The Land Titles (Strata) Act [2 Core CPD Credit Hours approved by CEA for the mandatory CPD Scheme will be awarded for this seminar]

### **Date:**

Monday 16 July 2012 10am to 1pm

Monday 23 July 2012 10am to 1pm

**Venue:** 100 Orchard Road #03-11 Concorde Hotel S'pore 238840

### **Seminar Fee:**

\$60 – REIH Economy member

\$70 – REIH Budget member

\$80 – Others

### **Learning Objectives:**

On completion of the seminar, participants will learn how to apply the content taught in the RES and REA syllabi to real-life real estate practice within the context of assessing whether a property has enbloc potential or not. The attendee will understand the roles and responsibilities of different parties involved in a collective sale process and the potential legal suits estate agent face when carrying out such work.

This seminar is essential for salespersons or agents who wish to add value to the professional/client advisory relationship beyond basic transactional services.

### **Who Should Attend:**

Estate agents, salespersons, homeowners, potential home buyers/sellers and those who wish to know more about the enbloc rules and regulations.

### **Lecture's Profile:**

Mr Dillon Loi

LLB(Hons), Barrister-At-Law (Lincoln's Inn)

Estate Agent Licence Holder

Mr Dillon Loi a Barrister-At-Law and Licenced Estate Agent in Singapore. He has trained thousands of real estate professionals successful. Unlike other non legally-qualified trainers who do not have a sales track record, he is also involved in practical real estate consultancy work. Since 2005, he has consulted on more than \$1 billion worth of properties in Singapore via collective sale.

<b>Time Schedule</b>	
<b>9.30am – 10.00am</b>	Registration
<b>10.00am – 11.00am</b>	How to assess whether a site has enbloc potential
<b>11.00am – 11.30am</b>	Tea break
<b>11.30am – 12.30pm</b>	Managing the enbloc procedure
<b>12.30pm – 1.00pm</b>	Q & A*

### **Notes:**

\* Registration is on a first come first served basis

\* Seat will only be confirmed upon receipt of payment

\* No cancellation is allowed once registration is confirmed

\* A Certificate of Attendance shall be issued to participants only if full attendance requirement of the core CPD activity /seminar has been met.

\* The Organiser reserves the right to alter the programme or cancel the event as may be necessary. Participants will be notified should there be changes made. In the event of cancellation, full refund will be made to participants.